

# Cyber Grand Challenge

## DARPA-BAA-14-05

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Competitors' Day  
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## BAA PROCESS OVERVIEW

- Solicitation released utilizing BAA procedures in accordance with FAR 35.016
- The BAA is posted (as are amendments) on FEDBIZOPPS at [www.fbo.gov](http://www.fbo.gov).
- BAA allows for a variety of technical solutions.
- Proposal evaluations will be accomplished through a scientific review using the evaluation criteria stated in the BAA.
- The BAA closing time/date – 12:00 noon ET, January 14, 2014.
- BAA covers all info needed to propose. Follow the BAA proposal preparation instructions. **NOTE:** Along with the BAA, read and understand the Competition Rules.



## BAA ELIGIBILITY

- All interested/qualified sources may respond subject to the parameters outlined in BAA
- Foreign organization/individuals may be eligible to the extent allowed by applicable Security Regulations, Export Control Laws, Non-Disclosure Agreements, the CGC Rules, and other applicable governing statutes.
- FFRDCs are subject to applicable direct competition limitations and cannot propose to this BAA in any capacity unless they clearly demonstrate eligibility as outlined in the BAA. Government entities CANNOT propose to this BAA.
- Real and/or Perceived Conflicts of Interest – If applicable, identify the conflict and discuss the mitigation plan
- The CGC is broken out in 2 parts – Architecture and Competition. Participants under one part are ineligible to participate in the other. This BAA covers the Competition aspect and a separate BAA will be issued for the CGC Architecture development



## POTENTIAL AWARD INFORMATION

- Awards will be FAR Based, Firm-Fixed-Price (FFP) Procurement Contracts or Fixed-Price 845 Prototype Other Transaction Agreements
- Award Value will be no greater than \$750K with a no greater than \$750K option
- Proposals must include milestone/deliverable chart with fixed payment amounts associated with each milestone.
- Proposed solutions which cost more than \$750K/phase must document in the proposal cost volume the true value of the solution
- Proposal should reflect a base and option period to coincide with CGC qualification/final events' schedule



## PROPOSAL PREPARATION INFORMATION

- Consists of two volumes – Technical (with required Appendix A and optional Appendix B) and Cost
- Volume I - Technical and Management
  - Volume I has a 15 page limitation for the technical. The evaluation team will not review any submitted pages that exceed the Volume I limit.
  - Volume I includes a mandatory Appendix A and an optional Appendix B, neither appendix counts towards Volume I's page limit total.
- Volume II – Cost – No page limitation.
- BAA describes the necessary information to address is each volume –
  - Make sure to include every section identified
  - If section does not apply – put "None" (e.g., Animal Use – None, OCI - None)
  - Include a working spreadsheet as part of your Cost Volume submission
  - Remember: Appendix A is mandatory



## PROPOSAL PREP – TECHNICAL DATA RIGHTS

- Government desires, at a minimum, **Government Purpose Rights** for any proposed noncommercial software (including source code), software documentation, hardware designs and documentation, and technical data.
- Data Rights Assertions – Assert rights to all technical data & computer software generated, developed, and/or delivered to which the Government will receive **less than Unlimited Rights**. This information may be assessed during evaluations.
  - Provide and justify basis of assertions that apply to the Prime and any Subs. A prescribed format will be included in the BAA. Break out these assertions in a separate table (if possible) to be included as an attachment to a resultant contract or agreement.
  - Explain how the Government will be able to reach its program goals (including transition) within the proprietary model offered; and
  - Provide possible nonproprietary alternatives in any areas that might present transition difficulties or increased risk or cost to the Government under the proposed proprietary solution. NOTE: Offerors expecting to use, but not to deliver, open source tools or other materials in implementing their approach may be required to indemnify the Government against any legal liability arising from such use.



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## ITEMS TO NOTE

- Understand and be compliant with the System for Award Management (SAM), Electronic and Information Technology compliance, Employment Eligibility Verification (E-verify), Reporting Executive Compensation and First-Tier Subcontract Awards and Updates of Information Regarding Responsibility Matters (FAPIIS)
- Awardees will be required to use i-Edison, T-FIMS and Wide Area Workflow (WAWF)
- Subcontracting Issues
  - NON SMALL BUSINESSES: Subcontracting Plans required for FAR based contracts with subcontracting possibilities expected to exceed \$650,000
  - Subcontractor cost - Proposals must include, at a minimum, a non-proprietary, subcontractor proposal for EACH subcontractor
  - If utilizing FFRDC, Government entity, or a foreign owned firm as a subcontractor, submit their required eligibility information as applicable



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- Proposals must be valid for a minimum of 120 days
- If a prospective proposer believes a conflict of interest exists or may exist (whether organizational or otherwise) or has a question on what constitutes a conflict, the proposer should promptly raise the issue with DARPA by sending the proposer's contact information and a summary of the potential conflict to the BAA mailbox before preparing a proposal and mitigation plan.
- Document files must be in Portable Document Format (.pdf, ISO 32000-1), OpenDocument (.odx, ISO/IEC 26300:2006 ), .doc, .docx, .xls, or .xlsx formats.
- Submissions must be written in English.



## PROPOSAL SUBMISSION

- DARPA anticipates submitted proposals will be UNCLASSIFIED. Classified proposals will not be accepted.
- Follow the procedures outlined in the BAA for proposal submission through the DARPA web-based upload system. Remember, unique user ID and password must be created for a submission.
- DO NOT submit proposals by any electronic means – This includes classified email/fax machine submissions.
- DO NOT wait until the last minute to submit proposals – the submission deadline is strictly enforced and late submissions may not be evaluated.



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## EVALUATION / AWARD

- No common Statement of Work - Proposal evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other.
- Evaluation Criteria are, in descending order of importance: (a) Overall Scientific and Technical Merit; (b) Potential Contribution and Relevance to the DARPA Mission; and (c) Cost Realism.
- Evaluation Process is a scientific/technical review - Reviews conducted by panels of experts that may include contracted Government SETAs bound by strict non disclosure agreements.
- Government reserves the right to select for award all, some, or none of the proposals received, to award portions of a proposal, and to award with or without discussions. Contracts may be awarded as fundamental or non fundamental research.

**NOTE:** If NOT selected for contract award, you may still enter the competition. If selected for award, you may not separately develop a solution for entrance into the competition.



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## COMMUNICATION

- Prior to Receipt of Proposals – No restrictions, however Gov't (PM/PCO) shall not dictate solutions or transfer technology. Unclassified FAQs will be periodically posted to this BAA's DARPA Web page.
- After Receipt of Proposals – Prior to Selection: Government (PM/PCO) may communicate with offerors in order to understand the meaning of some aspect of the proposal that is not clear or to obtain confirmation or substantiation of a proposed approach, solution, or cost estimate.
- After Selection/Prior to Award: Government (PCO) may clarify aspects of the proposal and/or may conduct negotiations. Government (PM/COR/PCO) may clarify the Statement of Work or, in cases where only portions of the proposal are accepted, may discuss reductions to the scope to match the selected effort.
- Informal feedback for non selected proposals may be provided once the selection(s) are made.

**Only a duly authorized Contracting Officer may obligate the Government**



## TAKE AWAY

- Submit proposals before the closing time/date - Do NOT wait until the last minute to submit
- Read and understand both the BAA and the CGC Rules
- Follow the BAA when preparing a proposal
- Submit working spreadsheet(s)
- The Contracting Officer is the only Government official authorized to obligate the Government